

# Shyam Sadasivan

**Executive Coach | Educator | Speaker**



20 years experience in the USA, UK and India

Played senior roles in Technology, Marketing, Sales, Pricing, Operations and HR  
MSc Physics(BITS Pilani), MS Engineering(Arizona,USA), MBA(Cambridge,UK)



shyam@crossoverlearning.co



www.shyamsadasivan.com

Often described as a professional all-rounder, Shyam brings an extensive global view of business. He has lived and worked in India, USA and the United Kingdom, and has led technology and business shifts in mobile technology that continue to define the future of work and business. With this experience, he now transforms people and organizations through his offerings in career coaching, training and behavioural consulting.

## Experience

After completing his studies at BITS, Pilani and the University of Arizona, Shyam began his career as an engineer in the Silicon Valley. Since then, he has enjoyed a diverse set of experiences across the technology, operations, commercial and human aspects of business.

He had launched an award-winning Arm processor, negotiated large commercial deals in Asia, delivered transformational operational efficiencies and affected significant organizational changes. Being a lifelong learner, he also graduated from the Executive MBA at the University of Cambridge, where he received the Directors Award for his academic achievements.

## Executive Coach

As an Executive Coach, he helps professionals gain clarity, design change, and make it happen. He offers in-depth career coaching, advising, and consulting to support true career transformations. He advances his clients' career journeys by helping them overcome fears, market their transferable skills, let go of past limiting beliefs, build a unique brand, and take action towards their goals. He also writes about career transformation on his [blog](#) and on [LinkedIn](#).

He is an Advanced Certified Coach with Hogan Personality Assessments, a leading psychometric assessment tool that he uses in executive coaching and development engagements.

His work on career transformation as an executive coach has been highlighted on NDTV's career development program [here](#).

## Trainer and Educator

As a Trainer and Educator, he is passionate about facilitating experiences that help participants discover and realize their true potential. His current efforts involve focused development initiatives that facilitate significant organizational shifts. His list of clients includes ABB, Amadeus, Autodesk, Boston Consulting Group, Cerner, HPE, NIIT, PepperFry, VMware and Wilson Learning. He works on the design and delivery of global programmes that develop stronger senior leadership pipelines, create customized development journeys for high potential candidates and facilitate behavioural change which can transform the future of an organization.

## Speaker

As a Speaker, he delivers high-energy keynote talks that challenge perceptions and open up new ways of thinking. Audiences describe his talks as engaging, energetic and action oriented. He talks about career development, leadership trends and behavioural change.

## Areas of Expertise

- Leadership Development
- People Management
- Corporate Sales and Negotiation
- Psychometric Assessments
- Coaching & Mentoring
- Organizational Transformation
- Behavioural Change

## Industry Experience

- Semiconductors / Technology
- Business Consulting
- Mobile and Telecommunication
- Online Retail

## What inspires him

Roger S. Keyes's poem 'Hokusai says' inspires him everyday-

*He says keep looking, stay curious.*

*He says there is no end to seeing.*

*He says keep changing, you just get more who you really are.*

Shyam loves working with others to develop together into who we all really are.

## Education

- Executive MBA (Director's Award), JBS, University of Cambridge, Cambridge, UK - 2013
- M.S, Computer Eng, University of Arizona/National Technological University, USA - 2004
- M.Sc (Hons.) Physics, BITS, Pilani, India - 2001
- B.E (Hons.) Electrical and Electronics Engineering, BITS, Pilani, India - 2001